

BUSINESS MATRIX PRICE LIST QUARTER 1 2008

<u>MODEL</u>	TOTAL M.R.R.P	DISCOUNT %	<i>DISCOUNT</i> £	SUB TOTAL	ON THE ROAD PACK	MATRIX ON THE ROAD PRICE
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107 3 DOOR

107 URBAN LITE 1.0	6578.00	11.00	723.58	5854.42	617	6471.42
107 URBAN 1.0	7038.00	11.00	774.18	6263.82	617	6880.82
107 URBAN 1.0 2-TRONIC	7538.00	11.00	829.18	6708.82	617	7325.82
107 URBAN MOVE 1.0	7578.00	11.00	833.58	6744.42	617	7361.42
SPORT XS 1.0	7938.00	11.00	873.18	7064.82	617	7681.82

107 5 DOOR

107 URBAN 1.0	7388.00	11.00	812.68	6575.32	617	7192.32
107 URBAN MOVE 1.0	7928.00	11.00	872.08	7055.92	617	7672.92
107 URBAN 1.0 2-TRONIC	7888.00	11.00	867.68	7020.32	617	7637.32

1007

1007 SE 1.4 8V	10928.00	12.00	1311.36	9616.64	842	10458.64
1007 SE 1.6 16V	11548.00	12.00	1385.76	10162.24	722	10884.24
1007 SE 1.4 HDI 70	11903.00	12.00	1428.36	10474.64	562	11036.64
1007 SE 1.6 HDI 110	12703.00	12.00	1524.36	11178.64	697	11875.64

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<u>MODEL</u>	TOTAL M.R.R.P	DISCOUNT %	<i>DISCOUNT</i> £	SUB TOTAL	ON THE ROAD PACK	MATRIX ON THE ROAD PRICE
<u>206 LOOK 3 DOOR</u>						
206 LOOK 1.4 (WITHOUT A/C)	7973.00	11.00	877.03	7095.97	722	7817.97
206 LOOK 1.4	8473.00	11.00	932.03	7540.97	722	8262.97
206 LOOK HDI 70	9278.00	11.00	1020.58	8257.42	617	8874.42
<u>206 LOOK 5 DOOR</u>						
206 LOOK 1.4	9073.00	11.00	998.03	8074.97	722	8796.97
206 LOOK HDI 70	9878.00	11.00	1086.58	8791.42	617	9408.42

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MODEL	TOTAL M.R.R.P	DISCOUNT %	DISCOUNT £	SUB TOTAL	ON THE ROAD PACK	MATRIX ON THE ROAD PRICE
207 3 DOOR						
207 URBAN 1.4	8598.00	16.00	1375.68	7222.32	697	7919.32
207 URBAN HDI 70	9578.00	16.00	1532.48	8045.52	617	8662.52
207 S 1.4 8V 75	9078.00	16.00	1452.48	7625.52	697	8322.52
207 S 1.4 8V 75 WITH A/C	9628.00	16.00	1540.48	8087.52	697	8784.52
207 S 1.4 VTI 95 BHP WITH A/C	10028.00	16.00	1604.48	8423.52	695	9118.52
207 S HDI 70 WITH A/C	10608.00	16.00	1697.28	8910.72	617	9527.72
207 S HDI 90 WITH A/C	11178.00	16.00	1788.48	9389.52	617	10006.52
207 M:PLAY 1.4 8V	10148.00	16.00	1623.68	8524.32	697	9221.32
207 SPORT 1.4 VTI 95	10728.00	16.00	1716.48	9011.52	697	9708.52
207 SPORT 1.6 VTI 120	11428.00	16.00	1828.48	9599.52	697	10296.52
207 SPORT 1.6 VTI 120 AUTO	12378.00	16.00	1980.48	10397.52	747	11144.52
207 SPORT HDI 90	11878.00	16.00	1900.48	9977.52	617	10594.52
207 SPORT HDI 110	12518.00	16.00	2002.88	10515.12	697	11212.12
207 SPORT XS THP 150	13248.00	16.00	2119.68	11128.32	747	11875.32
207 GT THP 150	13928.00	16.00	2228.48	11699.52	747	12446.52
207 GT HDI 110	14378.00	16.00	2300.48	12077.52	697	12774.52
207 GTI THP 175	14648.00	9.00	1318.32	13329.68	747	14076.68

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<u>MODEL</u>	TOTAL M.R.R.P	DISCOUNT %	DISCOUNT £	SUB TOTAL	ON THE ROAD PACK	MATRIX ON THE ROAD PRICE
<u>207 5 DOOR</u>						
207 URBAN 1.4 8V 75	9198.00	16.00	1471.68	7726.32	697	8423.32
207 URBAN HDI 70	10178.00	16.00	1628.48	8549.52	617	9166.52
207 S 1.4 8V 75 WITH A/C	10228.00	16.00	1636.48	8591.52	697	9288.52
207 S VTI 95 WITH A/C	10628.00	16.00	1700.48	8927.52	695	9622.52
207 S HDI 70 WITH A/C	11208.00	16.00	1793.28	9414.72	617	10031.72
207 S HDI 90 WITH A/C	11778.00	16.00	1884.48	9893.52	617	10510.52
207 M:PLAY 1.4 8V 75	10748.00	16.00	1719.68	9028.32	697	9725.32
207 SPORT 1.4 VTI 95	11328.00	16.00	1812.48	9515.52	697	10212.52
207 SPORT 1.6 VTI 120	12028.00	16.00	1924.48	10103.52	697	10800.52
207 SPORT 1.6 VTI 120 AUTO	12978.00	16.00	2076.48	10901.52	747	11648.52
207 SPORT HDI 90	12478.00	16.00	1996.48	10481.52	617	11098.52
207 SPORT HDI 110	13118.00	16.00	2098.88	11019.12	697	11716.12
207 SE PREMIUM 1.4 VTI 95	11928.00	16.00	1908.48	10019.52	697	10716.52
207 SE PREMIUM 1.6 VTI 120 AUTO	13578.00	16.00	2172.48	11405.52	747	12152.52
207 SE PREMIUM HDI 90	13078.00	16.00	2092.48	10985.52	617	11602.52
207 GT THP 150	14528.00	16.00	2324.48	12203.52	747	12950.52
207 GT HDI 110	14978.00	16.00	2396.48	12581.52	697	13278.52

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<u>MODEL</u>	TOTAL M.R.R.P	DISCOUNT %	DISCOUNT £	SUB TOTAL	ON THE ROAD PACK	MATRIX ON THE ROAD PRICE
<u>207 CC</u>						
207 CC SPORT 1.6 16V 120	14273.00	9.00	1284.57	12988.43	722	13710.43
207 CC SPORT 1.6 16V 120 AUTO	15268.00	9.00	1374.12	13893.88	747	14640.88
207 CC SPORT HDI 110	15398.00	9.00	1385.82	14012.18	697	14709.18
207 CC GT 1.6 16V 120	15543.00	9.00	1398.87	14144.13	722	14866.13
207 CC GT 1.6 16V 120 AUTO	16518.00	9.00	1486.62	15031.38	747	15778.38
207 CC GT THP 150	16418.00	9.00	1477.62	14940.38	747	15687.38
207 CC GT HDI 110	16648.00	9.00	1498.32	15149.68	697	15846.68
<u>207 SW</u>						
207 S 1.4 VTI 95	10843.00	16.00	1734.88	9108.12	697	9805.12
207 S VTI 95 WIT A/C	11378.00	16.00	1820.48	9557.52	697	10254.52
207 S 1.6 VTI 120 WITH A/C	12078.00	16.00	1932.48	10145.52	697	10842.52
207 S 1.6 VTI 120 WITH A/C	13028.00	16.00	2084.48	10943.52	747	11690.52
207 S HDI 90 WITH A/C	12448.00	16.00	1991.68	10456.32	697	11153.32
207 SPORT 1.6 VTI 120	12778.00	16.00	2044.48	10733.52	697	11430.52
207 SPORT 1.6 VTI 120 AUTO	13728.00	16.00	2196.48	11531.52	747	12278.52
207 SPORT HDI 90	13148.00	16.00	2103.68	11044.32	697	11741.32
207 SPORT HDI 110	13868.00	16.00	2218.88	11649.12	697	12346.12
207 OUTDOOR 1.6 VTI 120	12928.00	16.00	2068.48	10859.52	747	11606.52
207 OUTDOOR HDI 90	13323.00	16.00	2131.68	11191.32	697	11888.32
207 OUTDOOR HDI 110	14043.00	16.00	2246.88	11796.12	697	12493.12

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307 3 DOOR

307 X-LINE 1.4 16V	11400.00	20.00	2280.00	9120.00	722	9842.00
307 S 1.4 16V	12155.00	20.00	2431.00	9724.00	722	10446.00
307 S 1.6 16V	12730.00	20.00	2546.00	10184.00	747	10931.00
307 S HDI 90	13570.00	20.00	2714.00	10856.00	697	11553.00
307 S HDI 110	14470.00	20.00	2894.00	11576.00	697	12273.00
307 SPORT 1.6 16V	13980.00	20.00	2796.00	11184.00	747	11931.00
307 SPORT HDI 110	15720.00	20.00	3144.00	12576.00	697	13273.00
307 SPORT HDI 136	16720.00	20.00	3344.00	13376.00	697	14073.00

307 5 DOOR

307 X-LINE 1.4 16V	12000.00	20.00	2400.00	9600.00	722	10322.00
307 S 1.4 16V	12755.00	20.00	2551.00	10204.00	722	10926.00
307 S 1.6 16V	13330.00	20.00	2666.00	10664.00	747	11411.00
307 S 1.6 16V TIPTRONIC	14290.00	20.00	2858.00	11432.00	787	12219.00
307 S HDI 90	14170.00	20.00	2834.00	11336.00	697	12033.00
307 S HDI 110	15070.00	20.00	3014.00	12056.00	697	12753.00
307 SPORT 1.6 16V	14580.00	20.00	2916.00	11664.00	747	12411.00
307 SPORT 1.6 16V TIPTRONIC	15540.00	20.00	3108.00	12432.00	787	13219.00
307 SPORT 2.0 16V	15880.00	20.00	3176.00	12704.00	747	13451.00
307 SPORT HDI 110	16320.00	20.00	3264.00	13056.00	697	13753.00
307 SPORT HDI 136	17320.00	20.00	3464.00	13856.00	697	14553.00

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307 ESTATE

S 1.6 16V	13930.00	20.00	2786.00	11144.00	747	11891.00
S HDI 90	14770.00	20.00	2954.00	11816.00	697	12513.00
S HDI 110	15670.00	20.00	3134.00	12536.00	697	13233.00

307 SW

307 SW S 1.6 16V	14480.00	20.00	2896.00	11584.00	747	12331.00
307 SW S HDI 90	15320.00	20.00	3064.00	12256.00	697	12953.00
307 SW S HDI 110	16220.00	20.00	3244.00	12976.00	697	13673.00
307 SW SE 1.6 16V	15280.00	20.00	3056.00	12224.00	747	12971.00
307 SW SE 1.6 16V TIPTRONIC	16240.00	20.00	3248.00	12992.00	787	13779.00
307 SW SE HDI 90	16120.00	20.00	3224.00	12896.00	697	13593.00
307 SW SE HDI 110	17020.00	20.00	3404.00	13616.00	697	14313.00
307 SW SE HDI 136	18020.00	20.00	3604.00	14416.00	697	15113.00

307 CC

307 CC S 1.6 16V	17030.00	13.00	2213.90	14816.10	747	15563.10
307 CC S 2.0 16V	18615.00	13.00	2419.95	16195.05	787	16982.05
307 CC S 2.0 16V TIPTRONIC	19615.00	13.00	2549.95	17065.05	787	17852.05
307 CC ALLURE 1.6 16V	17548.00	13.00	2281.24	15266.76	747	16013.76
307 CC SPORT 1.6 16V	18430.00	13.00	2395.90	16034.10	747	16781.10
307 CC SPORT 2.0 16V	20015.00	13.00	2601.95	17413.05	787	18200.05
307 CC SPORT 2.0 16V TIPTRONIC	21015.00	13.00	2731.95	18283.05	787	19070.05
307 CC SPORT HDI 136	21245.00	13.00	2761.85	18483.15	722	19205.15

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308 3 DOOR						
308 URBAN 1.4 VTI 95	11273.00	15.00	1690.95	9582.05	722	10304.05
308 URBAN HDI 90	12678.00	15.00	1901.70	10776.30	617	11393.30
308 S 1.4 VTI 95	12173.00	15.00	1825.95	10347.05	722	11069.05
308 S 1.6 VTI 120	12773.00	15.00	1915.95	10857.05	722	11579.05
308 S HDI 90	13578.00	15.00	2036.70	11541.30	617	12158.30
308 S HDI 110	14298.00	15.00	2144.70	12153.30	697	12850.30
308 SPORT 1.6 VTI 120	13673.00	15.00	2050.95	11622.05	722	12344.05
308 SPORT 1.6 THP 150	14648.00	15.00	2197.20	12450.80	747	13197.80
308 SPORT HDI 110	15198.00	15.00	2279.70	12918.30	697	13615.30
308 SPORT HDI 136	15948.00	15.00	2392.20	13555.80	697	14252.80
308 GT 1.6 THP 150	17448.00	15.00	2617.20	14830.80	747	15577.80
308 GT HDI 136	18748.00	15.00	2812.20	15935.80	697	16632.80

308 5 DOOR

308 URBAN 1.4 VTI 95	11873.00	15.00	1780.95	10092.05	722	10814.05
308 URBAN HDI 90	13278.00	15.00	1991.70	11286.30	617	11903.30
308 S 1.4 VTI 95	12773.00	15.00	1915.95	10857.05	722	11579.05
308 S 1.6 VTI 120	13373.00	15.00	2005.95	11367.05	722	12089.05
308 S HDI 90	14178.00	15.00	2126.70	12051.30	617	12668.30
308 S HDI 110	14898.00	15.00	2234.70	12663.30	697	13360.30
308 SPORT 1.6 VTI 120	14273.00	15.00	2140.95	12132.05	722	12854.05
308 SPORT 1.6 THP 150	15248.00	15.00	2287.20	12960.80	747	13707.80
308 SPORT HDI 110	15798.00	15.00	2369.70	13428.30	697	14125.30
308 SPORT HDI 136	16548.00	15.00	2482.20	14065.80	697	14762.80
308 SE 1.6 VTI 120	15173.00	15.00	2275.95	12897.05	722	13619.05
308 SE 1.6 THP 150	16198.00	15.00	2429.70	13768.30	697	14465.30
308 SE HDI 110	16698.00	15.00	2504.70	14193.30	697	14890.30
308 SE HDI 136	17448.00	15.00	2617.20	14830.80	697	15527.80
308 GT THP 150	18048.00	15.00	2707.20	15340.80	747	16087.80
308 GT HDI 136	19348.00	15.00	2902.20	16445.80	697	17142.80

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407 COUPE						
407 COUPE SPORT 2.2	18743.00	9.00	1686.87	17056.13	787	17843.13
407 COUPE SPORT 2.2 WITH RT4	19738.00	9.00	1776.42	17961.58	787	18748.58
407 COUPE SPORT 3.0 V6	20348.00	9.00	1831.32	18516.68	882	19398.68
407 COUPE SPORT 3.0 V6 WITH RT4	21343.00	9.00	1920.87	19422.13	882	20304.13
407 COUPE SPORT HDI 136	19273.00	9.00	1734.57	17538.43	722	18260.43
407 COUPE SPORT HDI 136 WITH RT4	20268.00	9.00	1824.12	18443.88	722	19165.88
407 COUPE SPORT V6 HDI AUTO	22943.00	9.00	2064.87	20878.13	882	21760.13
407 COUPE SPORT V6 HDI AUTO WITH RT4	23938.00	9.00	2154.42	21783.58	882	22665.58

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407 SALOON						
407 S 1.8	14953.00	21.00	3140.13	11812.87	747	12559.87
407 S 1.8 WITH RT4	15948.00	21.00	3349.08	12598.92	747	13345.92
407 S HDI 110	15853.00	21.00	3329.13	12523.87	697	13220.87
407 S HDI 110 WITH RT4	16848.00	21.00	3538.08	13309.92	697	14006.92
407 SE 2.0	16603.00	21.00	3486.63	13116.37	787	13903.37
407 SE 2.0 WITH RT4	17598.00	21.00	3695.58	13902.42	787	14689.42
407 SE 2.0 AUTO	17703.00	21.00	3717.63	13985.37	787	14772.37
407 SE 2.0 AUTO WITH RT4	18698.00	21.00	3926.58	14771.42	787	15558.42
407 SE HDI 110	16853.00	21.00	3539.13	13313.87	697	14010.87
407 SE HDI 110 WITH RT4	17848.00	21.00	3748.08	14099.92	697	14796.92
407 SE HDI 136	17733.00	21.00	3723.93	14009.07	722	14731.07
407 SE HDI 136 WITH RT4	18728.00	21.00	3932.88	14795.12	722	15517.12
407 SE HDI 136 AUTO	18798.00	21.00	3947.58	14850.42	787	15637.42
407 SE HDI 136 AUTO WITH RT4	19793.00	21.00	4156.53	15636.47	787	16423.47
407 SPORT 2.2 WITH RT4	18563.00	21.00	3898.23	14664.77	787	15451.77
407 SPORT HDI 136 WITH RT4	19103.00	21.00	4011.63	15091.37	722	15813.37
407 SPORT HDI 136 AUTO WITH RT4	20138.00	21.00	4228.98	15909.02	787	16696.02
407 SPORT HDI 170 WITH RT4	20603.00	21.00	4326.63	16276.37	722	16998.37
407 GT HDI 136 WITH RT4	20503.00	21.00	4305.63	16197.37	722	16919.37
407 GT HDI 136 AUTO WITH RT4	21538.00	21.00	4522.98	17015.02	787	17802.02
407 HDI 170 WITH RT4	22003.00	21.00	4620.63	17382.37	722	18104.37
407 GT V6 HDI AUTO WITH RT4	24263.00	21.00	5095.23	19167.77	787	19954.77

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407 SW						
407 S 1.8	16153.00	21.00	3392.13	12760.87	747	13507.87
407 S 1.8 WITH RT4	17148.00	21.00	3601.08	13546.92	747	14293.92
407 S HDI 110	17053.00	21.00	3581.13	13471.87	697	14168.87
407 S HDI 110 WITH RT4	18048.00	21.00	3790.08	14257.92	697	14954.92
407 SE 2.0	17803.00	21.00	3738.63	14064.37	787	14851.37
407 SE WITH RT4	18798.00	21.00	3947.58	14850.42	787	15637.42
407 SE 2.0 AUTO	18903.00	21.00	3969.63	14933.37	787	15720.37
407 SE 2.0 AUTO WITH RT4	19898.00	21.00	4178.58	15719.42	787	16506.42
407 SE HDI 110	18053.00	21.00	3791.13	14261.87	697	14958.87
407 SE HDI 110 WITH RT4	19048.00	21.00	4000.08	15047.92	697	15744.92
407 SE HDI 136	18933.00	21.00	3975.93	14957.07	722	15679.07
407 SE HDI 136 WITH RT4	19928.00	21.00	4184.88	15743.12	722	16465.12
407 SE HDI 136 AUTO	19998.00	21.00	4199.58	15798.42	787	16585.42
407 SE HDI 136 AUTO WITH RT4	20993.00	21.00	4408.53	16584.47	787	17371.47
407 SPORT 2.2 WITH RT4	19763.00	21.00	4150.23	15612.77	787	16399.77
407 SPORT HDI 136 WITH RT4	20303.00	21.00	4263.63	16039.37	722	16761.37
407 SPORT HDI 136 AUTO WITH RT4	21338.00	21.00	4480.98	16857.02	787	17644.02
407 SPORT HDI 170 WITH RT4	21803.00	21.00	4578.63	17224.37	722	17946.37
407 GT HDI 136 WITH RT4	21703.00	21.00	4557.63	17145.37	722	17867.37
407 GT HDI 136 AUTO WITH RT4	22738.00	21.00	4774.98	17963.02	787	18750.02
407 GT HDI 170 WITH RT4	23203.00	21.00	4872.63	18330.37	722	19052.37
407 GT V6 HDI AUTO WITH RT4	25368.00	21.00	5327.28	20040.72	882	20922.72

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607

607 EXECUTIVE HDI 136	24290.00	20.00	4858.00	19432.00	722	20154.00
607 EXECUTIVE HDI 170	25765.00	20.00	5153.00	20612.00	747	21359.00
607 EXECUTIVE 3.0 V6	28260.00	20.00	5652.00	22608.00	882	23490.00

807

807 S 2.0	18875.00	20.00	3775.00	15100.00	787	15887.00
807 S HDI 120 (NON FAP)	20370.00	20.00	4074.00	16296.00	747	17043.00
807 SE 2.0	20665.00	20.00	4133.00	16532.00	787	17319.00
807 SE 2.0 AUTOMATIC	21665.00	20.00	4333.00	17332.00	882	18214.00
807 SE HDI 120 (NON FAP)	22160.00	20.00	4432.00	17728.00	747	18475.00
807 SE HDI 136	22990.00	30.00	6897.00	16093.00	787	16880.00
807 EXECUTIVE 2.0 AUTOMATIC	23035.00	20.00	4607.00	18428.00	882	19310.00
807 EXECUTIVE HDI 120 (NON FAP)	23530.00	20.00	4706.00	18824.00	747	19571.00
807 EXECUTIVE HDI 136	24330.00	20.00	4866.00	19464.00	787	20251.00

BUSINESS MATRIX PRICE LIST QUARTER 1 2008

PARTNER COMBI

COMBI ESCAPADE HDI 90	11465.00	21.00	2407.65	9057.35	685	9742.35
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EXPERT TEPEE

COMFORT L1 5/6 SEATS HDI 90	17620.00	26.00	4581.20	13038.80	837	13875.80
COMFORT L2 5/6 SEATS HDI 90	18320.00	26.00	4763.20	13556.80	837	14393.80
COMFORT L1 5/6 SEATS HDI 120	18870.00	26.00	4906.20	13963.80	837	14800.80
COMFORT L2 5/6 SEATS HDI 120	19570.00	26.00	5088.20	14481.80	837	15318.80
LEISURE L1 5/6 SEATS HDI 120	18020.00	26.00	4685.20	13334.80	837	14171.80
LEISURE L2 5/6 SEATS HDI 120	18720.00	26.00	4867.20	13852.80	837	14689.80
COMFORT L1 8/9 SEATS HDI 90	19270.00	26.00	5010.20	14259.80	837	15096.80
COMFORT L2 8/9 SEATS HDI 90	19970.00	26.00	5192.20	14777.80	837	15614.80
COMFORT L1 8/9 SEATS HDI 120	21020.00	26.00	5465.20	15554.80	837	16391.80
COMFORT L2 8/9 SEATS HDI 120	21720.00	26.00	5647.20	16072.80	837	16909.80
SEMI GLAZED COMF. L1 5/6 HDI 120	18870.00	26.00	4906.20	13963.80	837	14800.80
SEMI GLAZED COMF. L2 5/6 HDI 120	19570.00	26.00	5088.20	14481.80	837	15318.80
SEMI GLAZED COMF. L2 5/6 HDI 120	19570.00	26.00	5088.20	14481.80	837	15318.80